

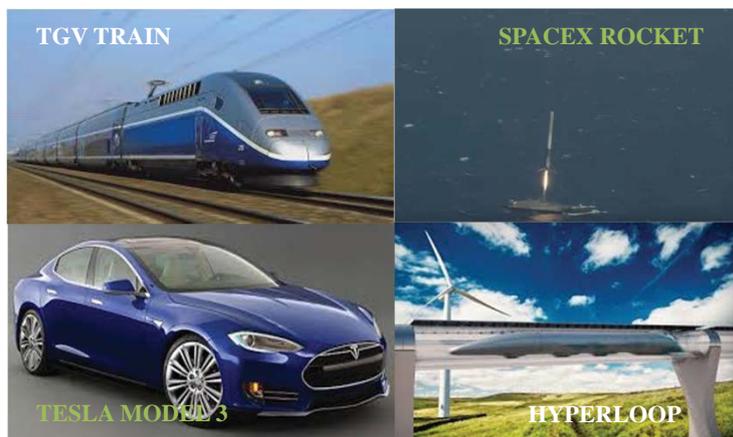
## Countries have borders. Roads don't



## Dreams can set a real agenda

Ambassador Vytautas Nauduzas  
19-20 May 2016  
Berlin

## Where reality meets fiction



**What's in common?  
Advantages in advantages!**

## Transport – priority on international agenda

Legal regimes for:

Roads - CMR;

Seas - Hague-Visbi  
Rules;

Inland waterways –  
CMNI;

Air – Warsaw /Montreal  
Convention;

Rails - COTIF /CIM;  
SMGS



**Transit: Trouble with legislation,  
Double with implementation**

3

**Behind international solutions:  
Justice  $\geq$  Just is?**



Polish – Lithuanian border, 2003

**Poussez la Porte et ça Rapporte!**

4

## Universal Receipts?

Developing connectivity behind connectivity:

- (pro)vision;
- common interest;
- legal basis;
- good governance



Best practices:

- IBM
- e-declarations

Unified transit document

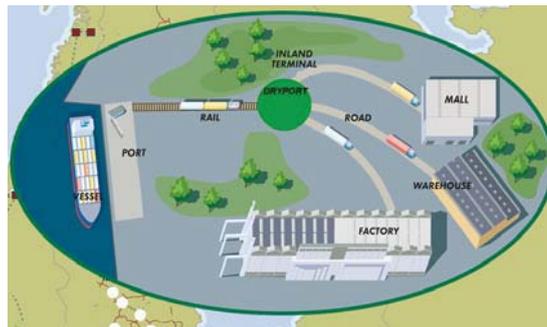
**Logistics: when just in time means everything...**

5

## Project of InfoBalt (LT)

Harmonization of digital markets – “green light” to transport:

- RFID (Radio Frequency Identification) in the European Railway
- GS1 System of Standards



**E-Logistics: network that makes you forget obstacles**

6

## Effective implementation of international laws: almost *sans frontiere*



Polish – Lithuanian border, present day



Kena railway station – 30 minutes to cross  
the Lithuanian-Belarusian border

## Wheels & Deals

7

## EU-Asia Cargo Flows

Dynamics of changes of the volumes of foreign trade

2014 \$811 billion      Growth of trade 1,5 times      2020 \$1 200 billion



Traffic CH-EU: from 117 to 170 million tonnes by 2020  
Transit container trains CH-EU: from 1014 to 12104 by 2020  
Trade CH-EU: from 615 to 800 billion USD by 2020

Source: Казахстан ТрансLogistics 2015

8

## A **LOT** of Routes



**If there is a will, there's a way**

9

## **The New Silk Road: What can it bring?**



**Expected results:**  
**4S: Safety, Security, Sustainability, Savings**

10

## The New Silk Road connections: Share the Possibilities



**Rail to Trail the Sale...**

11

## How much does it cost to ship a TEU container from China to Europe (Germany, Baltic states) in 2015?

Mode	Delivery Time	Delivery Cost
	Less than 1 day	€22,000
+	10-12 days	€1,000
	15-19 days	€3,500 - €5,500
	32-35 days	€1,500 - €1,850

Europe-Asia Transportation Cost

Source: Railway Market, CEE Review.

**Accountability breeds response-ability**

12

**Transport network:  
one border, one order**



**Future already started**